



Interim Management Ltd

Working together to achieve your vision



Corporate Summary



Growth: Where are you now?

81% of SMEs in the UK want to grow; Only 31% out of those ambitious SMEs actually do.
What separates the 31% from the rest is their ability to transition successfully to a greater organisational maturity.

Are you one of them?

Use the BMIM assessment tool to find out! Go to <http://bmim.co.uk>

Who are we?

BM Interim Management is a Consultancy and Interim Management Services provider that helps established Business Owners, Executives and Investors, strengthen their businesses when going through change e.g. growth, downsizing, transition, mergers, acquisitions, etc. so they can fulfil the business potential.

Key Facts

Established: 2011, privately held, limited liability company:

Capability providing Consultancy and Interim Management Services in **Finance, Human Resources, Operations and IT Operations** to established SMEs in London/South East, with 5 to 250 employees specialising in:

- Technology, Software & Computer
- Business Services
- Telecommunications

Core Activity

Through our integrated range of services, we

- Manage gaps in the management structure
- Implement new initiatives
- Provide management power and specialist skills for short-term projects
- Provide access to knowledge, experience and training of the team
- Provide part-time resource on long-term basis through our solutions and technology

Our Values

We are dynamic, agile, knowledgeable and business results focused team, creating positive difference to SMEs through our commitment to excellence, continuous innovation and the development of long-term relationships.

Competitive Advantage

- **One-stop-service:** for all your Business and Professional Services needs - under one umbrella depth and breadth of expertise in Finance, HR, Operations and IT Operations.
- **Integrated range of services:** a blend of offering comprising of Professional Services, Interim Management, Outsourcing and Technology.
- **Product leadership:** our highly adaptable solutions incorporate the latest thinking and our deep understanding of our chosen market segments.
- **Customer intimacy:** as 'Friends of the Firm', we earn our client's absolute trust and confidence.
- **Operational excellence:** we approach delivery with urgency, able to meet tight deadlines and quality standards.

Services Overview

With a highly adaptable background, built on a lot of strategic, tactical and operational experience in restructuring, leading at transitional times and driving transformational growth, our team has the competence to solve both functional and situational problems.

We are a highly accountable team for delivering measurable results, focused on transferring knowledge to help our clients expand their business capability.

What we do?

We help SMEs transition into greater organisational maturity, whilst maintaining the balance in their business, so they can experience the joyful sense of organisational re-invention and growth.

Some of the problems our clients bring to us include:

- Setting up financial and information management systems for making informed and timely decisions, reduce waste, identify opportunities and accelerate cash.
- Recruiting, training and developing winning teams with common set of values, working together towards a common goal.
- Succession planning and transition to new leaders and owners.
- Development and implementation of strong and scalable delivery structure to create the WOW effect for customers.
- Creating secure, scalable and agile IT infrastructure to accomplish efficiencies, business continuity and company's asset protection.
- Integrating clashing corporate cultures.
- Creating an agile organisation to respond quickly to change by setting clear goals & directions, creating the right structures, processes, behaviours and accountability (including leadership, executives, team and culture, motivation and engagement).

Products

Finance

- Budgets and Financial Modelling
- Analysis of Financial Performance
- Finance Manager/Director
- Monthly Accounting
- Management Reporting
- Financial Governance
- Financial Control
- Finance Business Partner

Operations

- Interim Operations Manager
- Operations Strategy
- Design of Products and Services
- Design of Operations Network
- Layout and Flow
- Process Improvement
- Job Design and Work Organisation
- Capacity Management
- Supply Chain Management
- Inventory Management
- Project Management
- Quality Management
- Failure Prevention and Recovery

Human Resources

- Talent Acquisition
- Employee Relations
- Company Culture
- Employment Law
- HR Generalist
- HR Technology
- Learning & Development
- Organisational Development
- Payroll
- Reward & Benefits
- Talent Management & Development
- HR Business Partner

Debt/Credit Management

- Debt/Credit Manager
- Interim Debt/Credit Management Services
- Credit Management Training
- Credit Management Workshops

Operations IT

- Technology Change
- IT Operations
- Interim IT Management
- IT Due Diligence
- IT Project Management

Company Development and Planning

- Business Planning
- Business Model
- Strategy

Change Management

- Transition
- Growth
- Downsizing
- Restructuring/ M&A
- Business Transformation
- Outsourcing and Insourcing

Clients

We have worked with a number of SMEs in the Technology, Services and Telecommunications, as well as, Manufacturing. What is unique about our clients is their progressive nature and innovative culture. Our clients are not interested in just incremental change, but seek radical change too.

"Solution focused approach in designing the plan for intervention, delivered resourcefully. With BM Interim Management we know that our business problems will be either managed, minimized or fully eliminated, ensuring we achieve the end goal."

Akiba Nkofi,
Managing Director of Caricom
Products Ltd

"I have worked with BM Interim Management for over 2 years and I want to continue the relationship we have, as I find the team at BM Interim Management talented, knowledgeable, with a wide range of skills, giving me the 'go to' place for all my business challenges."

Mark Dalegy,
CEO of Dalgety Corporation
Group

"This type of practical, live and interactive way of management training is source for not only get focused but use it for performance result."

Manish Sheth,
Managing Director of Sunglass
Optics Ltd

"We used BM Interim Management Ltd to improve our credit control procedures and training. I'm glad to say it was one of the best decisions we made! With BM Interim Management Ltd our debtors days reduced from an average of 90 days to 42 days per month."

V.Tolosa,
Managing Director of Firetecnic
Systems Ltd

"Enthusiastic presentation – well organised - handled audience contributions well! My experience was positive and my curiosity increased, I wanted to learn more. I will definitely be more systematic at doing due diligence on business clients."

Clement Gadsby,
Managing Director of Rivet Ltd



Our Guarantee

Our clients expand their capabilities with each engagement. We work together as partners at every stage and they make little investment before seeing a payoff!

We strive to help our clients dramatically improve the performance of their organisation, achieve sustainable revenue & profitability targets and optimise their operations.

We help established Business Owners, Executives and Investors fill the "black holes" in their organisation created by lack of expertise, experience and industry specific knowledge with carefully selected team of interim experts with complementary specialist skills.

Contact Us

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For a free consultation

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